

ATTITUDE TO RISK QUESTIONNAIRE

1. I would enjoy exploring investment opportunities for my money.

- I **strongly agree** with this statement.
- I tend to **agree** with this statement.
- In between
- I tend to **disagree** with this statement.
- I **strongly disagree** with this statement.

2. I would go for the best possible return even if there were risk involved.

- Always
- Usually
- Sometimes
- Rarely
- Never

3. How would you describe your typical attitude when making important financial decisions?

- Very adventurous
- Fairly adventurous
- Average
- Fairly cautious
- Very cautious

4. What amount of risk do you feel you have taken with your past financial decisions?

- Very large
- Large
- Medium
- Small
- Very Small

5. To reach my financial goal I prefer an investment which is safe and grows slowly but steadily, even if it means lower growth overall.

- I **strongly agree** with this statement.
- I tend to **agree** with this statement.
- In between.
- I tend to **disagree** with this statement.
- I **strongly disagree** with this statement.

6. When I consider investments that have an element of risk I feel quite anxious.
- I **strongly agree** with this statement.
 - I tend to **agree** with this statement.
 - In between.
 - I tend to **disagree** with this statement.
 - I **strongly disagree** with this statement.
7. Imagine that six months after making an investment the financial markets start to perform badly. In line with this, your own investment goes down by a significant amount. What would your reaction be?
- Transfer your money to a more secure investment product to reduce the risk of further losses.
 - Monitor the investment and wait to see if it improves.
 - Invest more funds to take advantage of the lower price, expecting future growth.
8. I am looking for high investment growth. I am willing to accept the possibility of greater losses to achieve this.
- I **strongly agree** with this statement.
 - I tend to **agree** with this statement.
 - In between.
 - I tend to **disagree** with this statement.
 - I **strongly disagree** with this statement.
9. If you had money to invest, how much would you be willing to place in an investment with possible high returns but a similar chance of losing some of your money?
- All of it
 - More than half
 - Half
 - Less than half
 - Very little, if any
10. How do you think that a friend who knows you well would describe your attitude to taking financial risks?
- Daring
 - Sometimes daring
 - A thoughtful risk taker
 - Careful
 - Very cautious and risk averse
11. If you had picked an investment with potential for large gains but also the risk of large losses how would you feel:
- Panicked and very uncomfortable
 - Quite uneasy
 - A little concerned
 - Accepting of the possible highs and lows
 - Excited by the potential for gain

12. Imagine that you have some money to invest and a choice of two investment products, which option would you choose?

- A product with a low average annual return but almost no risk of loss of the initial investment
- A product with a higher average annual return but some risk of losing part of the initial investment
- A mixture of the two products

13. I would prefer small certain gains to large uncertain ones.

- I **strongly agree** with this statement.
- I tend to **agree** with this statement.
- In between.
- I tend to **disagree** with this statement.
- I **strongly disagree** with this statement.

14. When considering a major financial decision which statement BEST describes the way you think about the possible losses or the possible gains?

- I'm excited about the possible gains
- I'm optimistic about possible gains
- I think about both the possible gains and losses
- I am conscious of the possible losses
- I worry about the possible losses

15. I want my investment money to be safe even if it means lower returns.

- I **strongly agree** with this statement.
- I tend to **agree** with this statement.
- In between.
- I tend to **disagree** with this statement.
- I **strongly disagree** with this statement.

Signature:

Date

Reviewed By:

Date